



SPDR® ETFs Guide to 2012 Investment Themes

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Introduction to 2012 Investment Themes

After facing a difficult year like 2011, it is reasonable that many investors may be either defensively positioned or out of the market all together. While equity markets around the globe are off to a strong start in the first part of 2012, it is also fair to say that investors may be cautious about the potential for further gains. With that being the case, the SPDR ETFs Strategy & Consulting Group has identified two thematic investment ideas that have the potential to fare well in today's uncertain market environment.

With the European Central Bank, Bank of England and the Federal Reserve sharing a similar commitment to keep rates low, investors around the world will continue to face the need to generate income in their portfolios. At the same time, after last year's sell-off in emerging markets, investors may begin to think differently about this asset class, whereby market participants seek to tap into the growth potential of emerging markets in new and creative ways.

I. Income Generation in a Low Yield Environment

At first glance, the S&P 500® Index returned 0% in 2011. In other words, it ended the year in the same place that it started. However, by including dividends in the return, the S&P 500 Index was up 2.1% (USD). This boost in total return is something that dividend investments can potentially offer investors in an environment characterised by uncertainty. And 2011 investment flows into dividend ETFs demonstrate that investors are turning to such products as a means of gaining a greater portion of portfolio return through dividend income as opposed to capital appreciation.

With a heightened level of macroeconomic uncertainty driving markets around the globe, investors have looked for solutions that offer some level of risk management. This comes at a time when central banks around the globe have depressed interest rates to historically low levels in an effort to bolster economic growth. With inflation expectations grounded in the US and parts of Europe, it

seems that many central banks intend to keep rates low for an extended period of time.

Another driver of the search for income is related to secular trends. Developed countries around the world are facing aging populations. As these individuals grow older, they will move from the wealth accumulation phase of their lives to the wealth depletion phase. Since retirees and near-retirees are no longer working and saving, they often need to adjust their portfolios to reflect their increased need for income.

As alluded to earlier, the environment for income investing has been challenged from both the fixed income and equities side. While government bonds still have a place in many portfolios, as yields have reached historically low levels, they no longer seem as favourable to income investors. Equities, particularly in the US, have also seen an environment with low dividend yields and payout ratios.

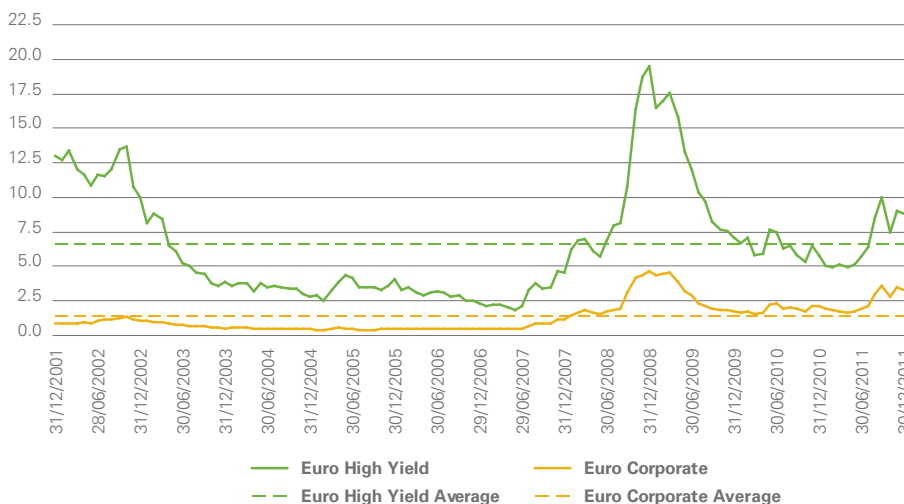
Historically, investors tended to have little choice in selecting the asset classes that could provide them with enough current income to meet their needs. Investors often allocated a significant portion of their capital to the fixed income market for the recurring stream of coupon payments.

At the same time, they looked to equities for their dividends which, while variable, added some current income without the interest rate risk of bonds. Over the long term, dividends have provided a significant portion of total return. Dividend-paying stocks also have the potential for capital appreciation, which enhances their total return. In some cases, dividends can offer increased downside protection. In addition, dividend-paying companies tend to be of higher quality as their ability to pay dividends is a sign of corporate maturity and strength. Paying dividends suggests that corporate management is committed to delivering value to shareholders and maintaining a disciplined use of capital.

Fortunately, savvy investors have a slew of options to access current income. These offerings span asset classes and include equities, fixed income and hybrid securities. Within the fixed income market, investors who are comfortable with additional risk can seek out higher yields in investment grade and high yield corporate bonds. They can also look outside of their home country to bonds issued by countries with strong balance sheets. These may include the local currency bonds of emerging market countries.

For example, Figure 1 shows the option-adjusted spreads (OAS) of Euro investment grade corporate and high yield bonds over the past ten years. This illustrates that during periods where the OAS spreads are greater between these bonds, there is also greater potential for risk and return. At present, both investment grade and high yield spreads are elevated relative to their ten-year average. This suggests that there may be opportunities for investors in the corporate bond market.

FIGURE 1: BARCLAYS CAPITAL EURO INDICES OPTION-ADJUSTED SPREADS (OAS) (%)



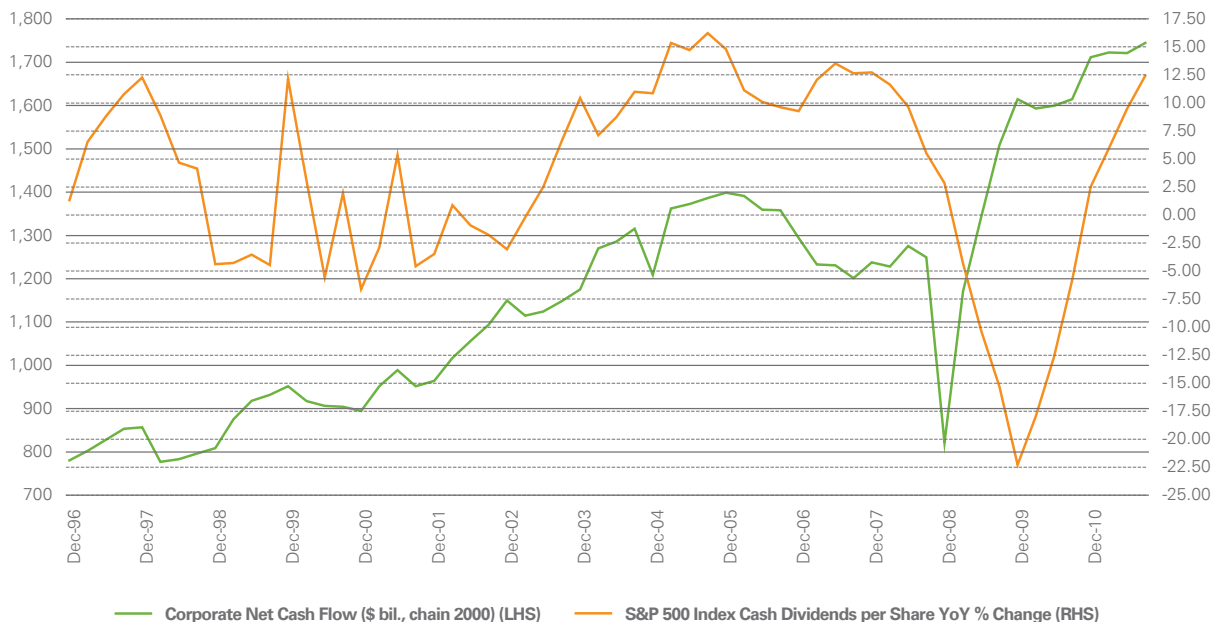
“At present, both investment grade and high yield spreads are elevated relative to their ten-year average.”

Source: Barclays Capital, SPDR ETFs Strategy & Consulting Group, as of 31 December 2011.

Furthermore, according to Moody's Investor Service, Inc., the global speculative-grade default rate was 1.7% in 2011, which was consistent with their 1.9% forecast at the beginning of the year. Moody's is now forecasting speculative-grade debt to default at a 2.9% rate in 2012. While slightly higher than 2011, it does not seem consistent with current spread levels. This may mean that investors are being overly pessimistic about the current financial health of corporations. One reason for this may be that the significant macroeconomic overhang from Europe is weighing too heavily on investors. While corporations would be adversely affected by a deep recession in Europe, many have done substantial work to de-lever their balance sheets and now hold sizable amounts of cash on hand.

Within the equity market, income investors can look to sectors that historically have offered higher yields than the overall market, such as Telecoms and Utilities. They can also look to funds that explicitly tilt toward those stocks with the highest yields, have a strong track record of increasing dividends or have earnings strength and growth to pay dividends going forward. As shown in Figure 2, corporate cash flow has been extremely strong since bottoming in late 2008. At the same time, dividends per share of S&P 500 companies have been rising. Considering that the dividend payout ratio of the S&P 500 is 27%, a continued increase in dividends would be a welcome sign.

FIGURE 2: CASH FLOW & DIVIDENDS

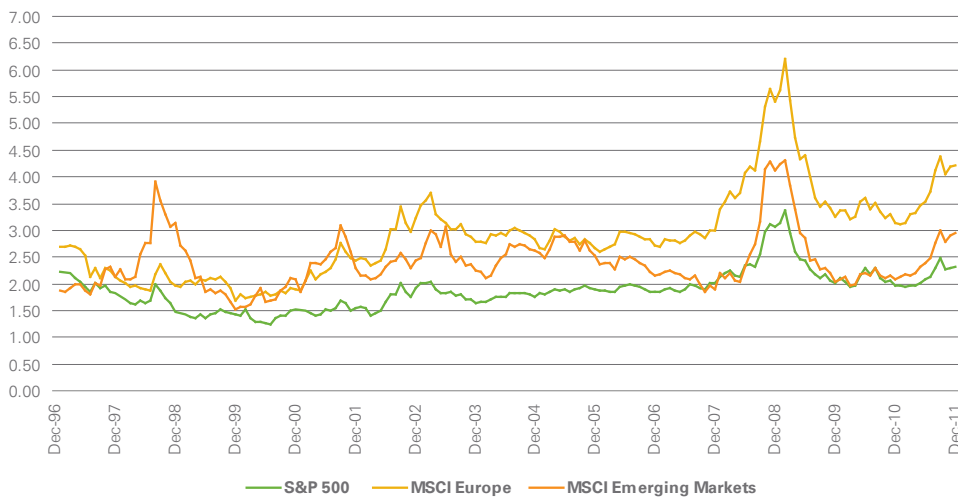


Source: FactSet, The Conference Board, SPDR ETFs Strategy & Consulting Group, as of 31 December 2011.

Yield opportunities are not limited to the US. As Figure 3 shows, they may actually be greater elsewhere. The dividend yields of MSCI Europe and MSCI Emerging Markets Indices have consistently exceeded those of the S&P 500 Index.

While the exact difference varies, this seems to persist over time. It may be wise for investors to weigh the opportunities for income in both domestic and global markets.

FIGURE 3: DIVIDEND YIELDS (%)



“It may be wise for investors to weigh the opportunities for income in both domestic and global markets.”

Source: FactSet, SPDR ETFs Strategy & Consulting Group, as of 31 December 2011.

Dividend-focussed indices have delivered yields as high as 7.1% for the S&P Emerging Markets Dividend

Opportunities Index to 18.1% for the S&P US Dividend Aristocrats Index.¹

¹ SPDR ETFs Strategy & Consulting Group, as of 31 December 2011.

ETFs IN FOCUS: INCOME GENERATION

The following SPDR ETFs provide the potential for income generation, along with the added benefits of diversification, liquidity and cost effectiveness.

SPDR S&P US DIVIDEND ARISTOCRATS ETF

- Having been in an environment where many US companies are continuing to hoard cash on their balance sheets, companies may be compelled to begin returning cash to their shareholders by increasing or initiating dividend programmes.²
- Dividend-based investment strategies have historically participated in the majority of market upswings, while offering a level of downside protection in turbulent times. In other words, dividends can provide a stable source of income even when stocks are declining.³
- The index methodology requires that each stock included in the index has increased its dividend every year for at least 25 consecutive years.

SPDR S&P EURO DIVIDEND ARISTOCRATS ETF

- With a focus on quality and stability, the underlying index methodology of this ETF requires that each company included in the index has consistently paid stable or increasing dividends for the last ten years.
- Investors gain access to high dividend paying companies from many Eurozone countries without added currency risk.
- The defensive qualities of high yielding stocks may make the SPDR S&P Euro Dividend Aristocrats ETF a good complement to other Eurozone equity investments.

SPDR S&P EMERGING MARKETS DIVIDEND ETF

- By screening for profitable companies with positive earnings growth, the fund has the ability to participate in the potential growth of emerging markets while capturing the benefits of stocks that have the potential to generate high dividends.
- The fund's underlying index methodology is focused on providing diversification through the use of caps at the country, sector and security level. At the sector level, this results in a tilt toward more defensive sectors, such as utilities and telecommunications services.

SPDR BARCLAYS CAPITAL EURO HIGH YIELD BOND ETF

- Aims to provide broad market exposure to a significant, though sometimes overlooked segment of the fixed income market.
- Euro high yield bonds have a low negative correlation to Euro government bonds and can offer diversification benefits for a wide range of investors.⁴
- With the volatility and risk aversion of the last several years, yields on Euro high yield bonds have risen, offering significant return potential for investors willing to take on additional risk.⁵

² FactSet, SPDR ETFs Strategy & Consulting Group, as of 31 December 2011.

³ Zephyr StyleADVISOR, SPDR ETFs Strategy & Consulting Group, as of 31 December 2011.

⁴ SPDR ETFs Strategy & Consulting Group, as of 31 December 2011.

⁵ SPDR ETFs Strategy & Consulting Group, as of 31 December 2011.

SPDR ETFS FOR INCOME GENERATION

NAME	ISIN	UNDERLYING INDEX	TOTAL EXPENSE RATIO CAP (BPS)	YIELD (%)*
EQUITY				
SPDR S&P US Dividend Aristocrats ETF	IE00B6YX5D40	S&P High Yield Dividend Aristocrats Index	35	3.5
SPDR S&P Euro Dividend Aristocrats ETF	IE00B5M1WJ87	S&P Euro High Yield Dividend Aristocrats Index	30	5.1
SPDR S&P UK Dividend Aristocrats ETF	IE00B6S2Z822	S&P UK High Yield Dividend Aristocrats Index	30	4.1
SPDR S&P Emerging Markets Dividend ETF	IE00B6YX5B26	S&P Emerging Markets Dividend Opportunities Index	65	7.5
SPDR MSCI Europe Energy SM ETF	FR0000001810	MSCI Europe Energy Index SM	30	3.9
SPDR MSCI Europe Telecommunication Services SM ETF	FR0000001687	MSCI Europe Telecommunication Services Index SM	30	7.5
SPDR MSCI Europe Utilities SM ETF	FR0000001646	MSCI Europe Utilities Index SM	30	6.5
FIXED INCOME				
SPDR Barclays Capital Euro High Yield Bond ETF	IE00B6YX5M31	Barclays Capital Liquidity Screened Euro High Yield Bond Index	45	7.1
SPDR Barclays Capital Euro Corporate Bond ETF	IE00B3T9LM79	Barclays Capital euro Corporate Index	20	4.7
SPDR Barclays Capital Emerging Markets Local Bond ETF	IE00B4613386	Barclays Capital EM Local Currency Liquid Government Index	55	5.6

Source: Barclays Capital, FactSet, www.spdrseurope.com, SPDR ETFS Strategy & Consulting Group, as of 29 February 2012.

* For equity ETFs, yield represents gross dividend yields of stocks in the ETF, while for fixed income ETFs, yield is the current yield of bonds in the ETF.

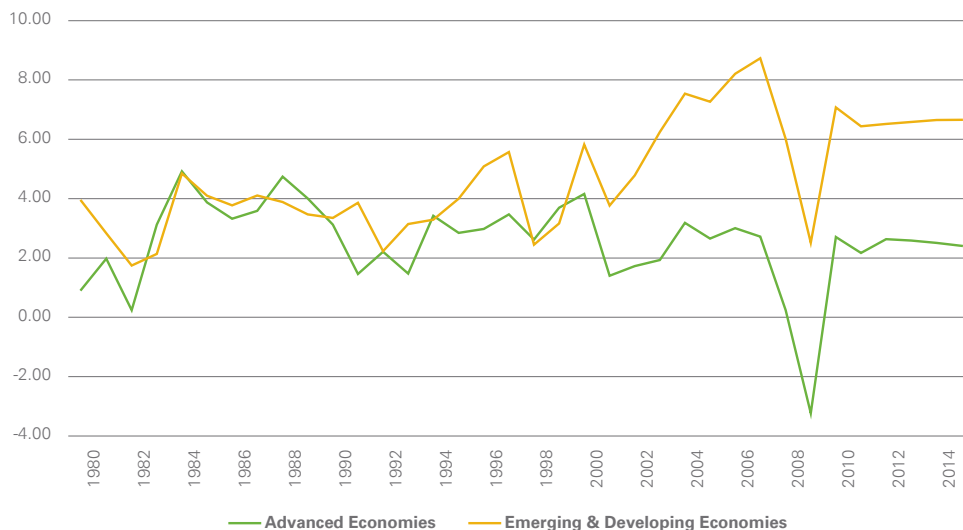


II. Tapping into the Growth Potential of Emerging Markets

While 2011 was a tough year for emerging market investors, especially those with equity exposure, the growth profile of emerging markets should remain significantly better than that of developed markets. As shown in Figure 4, the IMF projects the developing world

to grow at an average 6.6% clip versus 2.5% in advanced economies from 2012 until 2015. Based on their analysis, this would equate to the emerging world comprising 52.1% of global GDP on a purchasing power parity basis by 2015.

FIGURE 4: GDP GROWTH (ANNUAL % CHANGE)



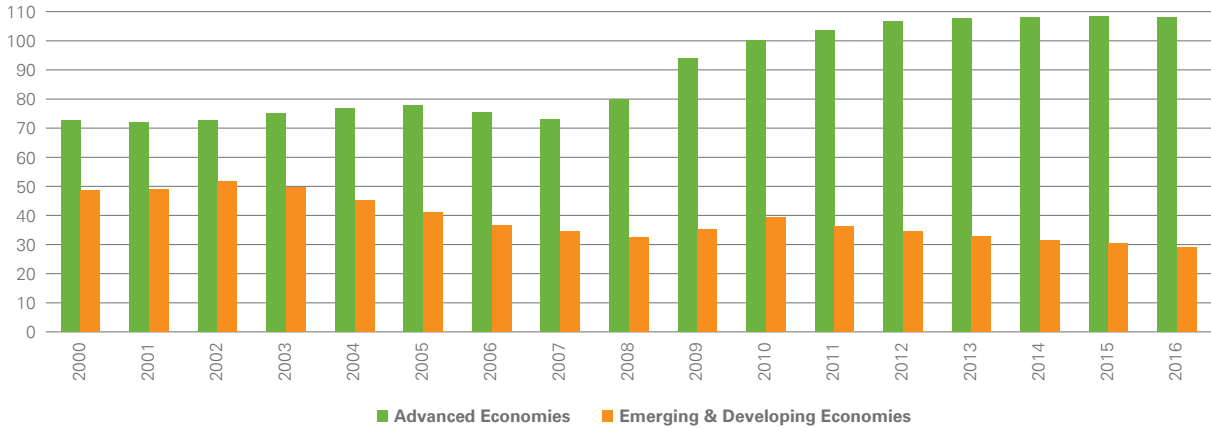
“...the IMF projects the developing world to grow at an average 6.6% clip versus 2.5% in advanced economies...”

Source: International Monetary Fund, World Economic Outlook Database, September 2011.

Furthermore, with concerns surrounding public sector debt in developed countries mounting, the emerging world may offer a refuge from developed market issues. On average, emerging market countries have much less debt. As of the end of 2011, as shown in Figure 5, the IMF estimates that the debt as a per cent of GDP is 104% in advanced

economies, but only 36% in emerging. Lower debt levels may imply that growth rates will not be impacted by high levels of debt. Recent studies have shown that once countries reach certain thresholds, their ability to grow is hampered and they can be more susceptible to financial shocks.

FIGURE 5: GENERAL GOVERNMENT GROSS DEBT AS A PER CENT OF GDP

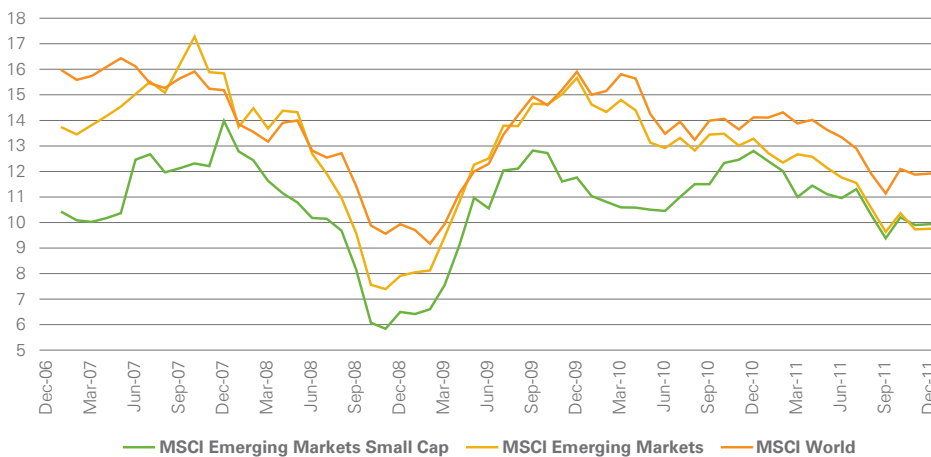


Source: International Monetary Fund, World Economic Outlook Database, September 2011.

In uncertain and risk averse environments, investors have a tendency to sell first and ask questions later. The outflows and disappointing returns for emerging markets in 2011 certainly seem to fit into that camp. However, with the selloff, emerging market equities may now offer a better entry point. For example, using the Price to FY1 Earnings ratio (P/FY1E) as a forward-looking valuation tool, emerging markets appear more attractively priced, especially relative to

developed markets. As shown in Figure 6, the P/FY1E of the MSCI Emerging Markets and the MSCI Emerging Markets Small Cap Indices are less than the P/FY1E of the MSCI World. Consistent with market performance, this gap seems to have become more exaggerated after last year's market retreat. While there are always risks to investing, especially in emerging markets, purchasing emerging market stocks at a cheaper price may help mitigate some of these risks.

FIGURE 6: PRICE TO FY1 EARNINGS RATIO



“Emerging markets appear more attractively priced, especially relative to developed markets.”

Source: FactSet, SPDR ETFs Strategy & Consulting Group, as of 31 December 2011.

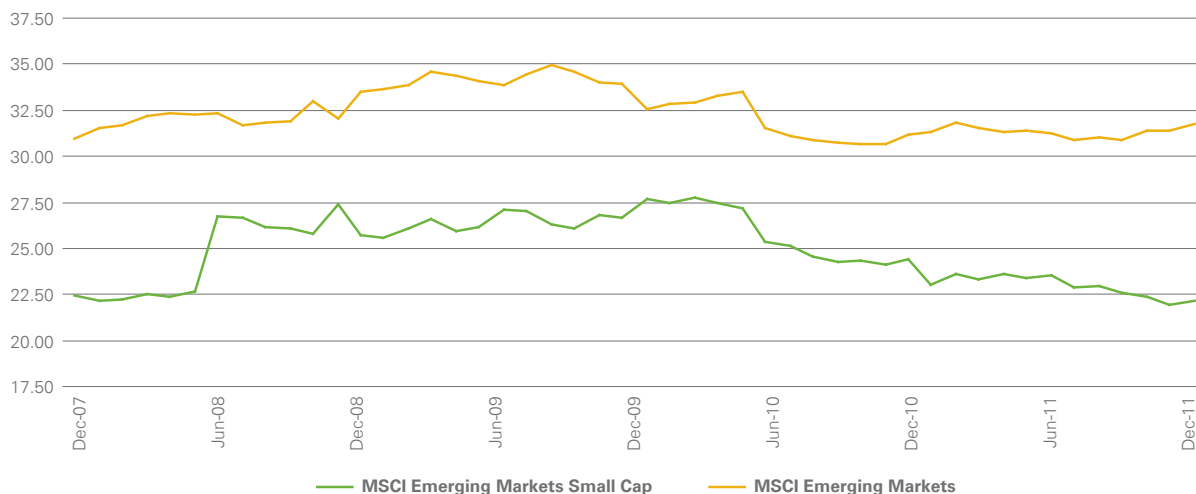
Even with the valuation picture in mind, investors have long known the benefits of adding emerging markets to a diversified portfolio. One component of emerging market exposure that may not be fully appreciated is that of small cap emerging market equities. Market participants often tout the growth of the emerging consumer as a catalyst for investing in emerging market equities. However, investing solely in the MSCI Emerging Markets Index would not directly access this growth driver. For example, due to its index construction methodology, the MSCI Emerging Markets Index is comprised mostly of large to mid cap companies and not small caps. Ten per cent of non-US developed market equities are small cap stocks⁶ – yet the small cap weighting in the MSCI EAFE Index is less than 1%. Similarly, small caps represent 15% of emerging market stocks,⁷ but just 3% of the MSCI Emerging Markets Index.⁸ Amplifying small cap exposure in an existing emerging market portfolio

can offer additional benefits. Emerging market small caps can potentially improve sector diversification by increasing exposure to sectors that are tied more to local economies – such as consumer discretionary, information technology, and industrials – and found less in large multinational corporations.

Figure 7 shows the per cent of foreign sales for the MSCI Emerging Markets Small Cap and the MSCI Emerging Markets Indices. It is clear the components of the MSCI Emerging Markets Index derive a greater portion of their sales from outside of their home countries.

This could be interpreted to mean that these companies have greater exposure to the broader global economy with less exposure to names driven by local consumer purchases. On the other hand, the MSCI Emerging Markets Small Cap Index with its explicit focus on smaller companies may do so.

FIGURE 7: PER CENT OF FOREIGN SALES



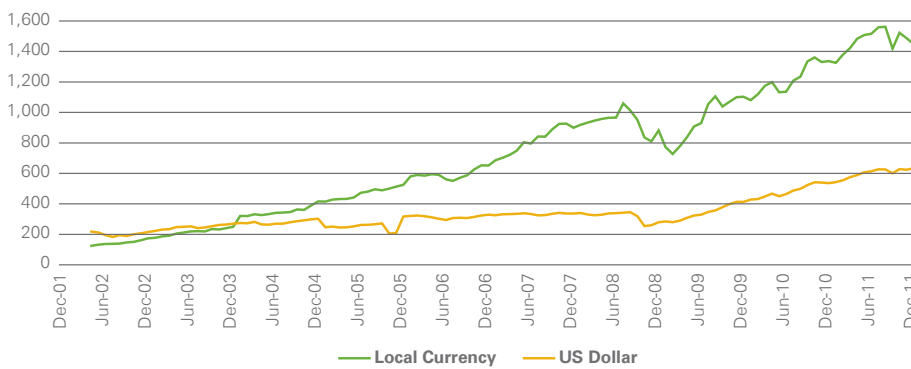
Source: FactSet, SPDR ETFs Strategy & Consulting Group, as of 31 December 2011.

6 Standard & Poor's.
 7 FactSet, Standard & Poor's, as of 31 December 2011.
 8 www.spdrs.com.

Another important innovation in emerging markets is the rapid growth of local currency bonds. Historically, emerging market countries have tended to issue debt in US dollars as opposed to their local currency. Over time, governments have been paying down their US dollar debt while issuing debt in their local currency. Figure 8 highlights this trend in greater detail.

Local currency issues have proved popular because investors now have an additional source of emerging market returns and the opportunity to benefit from currency appreciation that may occur over time. Finally, because emerging market economies continue to grow, demand has also expanded to include local investors.

FIGURE 8: EMERGING MARKETS DEBT BY CURRENCY (\$ BILLIONS)



“...emerging market debt, particularly in the form of local currency issues, may offer investors a fruitful investment opportunity.”

Source: Barclays Capital Live, SPDR ETFs Strategy & Consulting Group, as of 31 December 2011.

As the local currency bond market has matured, investors can now better evaluate the prospects of investing in local and hard currency bonds. Figure 9 plots the yield to maturity spread of the local currency and US dollar

versions of the JP Morgan Emerging Market Debt Indices. Based on these spread levels, emerging market debt, particularly in the form of local currency issues, may offer investors a fruitful investment opportunity.

FIGURE 9: JP MORGAN EM DEBT INDICIES YIELD TO MATURITY SPREADS (%)



Source: FactSet, SPDR ETFs Strategy & Consulting Group, as of 31 December 2011.

ETFs IN FOCUS: EMERGING MARKETS GROWTH POTENTIAL

The following SPDR ETFs provide access to the growth potential of emerging markets, along with the added benefits of diversification, liquidity and cost effectiveness.

SPDR MSCI EMERGING MARKETS ETF

- For investors looking for broad, diversified exposure to emerging market equities, this ETF delivers immediate access with the transparency and liquidity inherently available with ETFs.
- Emerging markets can offer strong risk/return potential, attractive valuations, vigorous fundamental growth, significant diversification benefits and a broad range of opportunities not often available to investors in developed markets.

SPDR MSCI EMERGING MARKETS SMALL CAP ETF

- Investors interested in gaining emerging markets exposure may also want to consider targeted small cap exposure given that traditional broad emerging markets typically exclude small cap stocks.
- As larger cap emerging market companies tend to have a higher percentage of sales derived outside of their local markets that tie more directly to economic trends in developed nations, smaller cap companies can provide more precise exposure to their local economies and the growing consumer class.
- Relative to the MSCI Emerging Markets, the index tracks significantly larger weightings to sectors benefiting from local markets and consumer demand such as the consumer discretionary, industrial and information technology sectors. The index underweights those sectors that tend to drive the global economy such as energy, telecommunication services and financials.

SPDR BARCLAYS CAPITAL EMERGING MARKETS LOCAL BOND ETF

- In a historically low rate environment, this ETF's focus on debt issued by emerging market countries in their local currency may offer a compelling yield compared to other domestic and international fixed income and equity alternatives.
- The growth of home country bond issuance is supported by favourable economic fundamentals relative to the developed world, meaning that these countries may be in a strong position to service their debt over time.⁹
- Being issued in their local currencies, emerging market debt offers diversification benefits through a low correlation to traditional asset classes and hedge against the dollar-dominated assets found in many portfolios.¹⁰

⁹ SPDR ETFs Strategy & Consulting Group, as of 31 December 2011.

¹⁰ SPDR ETFs Strategy & Consulting Group, as of 31 December 2011.

SPDR ETFs FOR ACCESSING EMERGING MARKETS

NAME	ISIN	UNDERLYING INDEX	TOTAL EXPENSE RATIO CAP (BPS)	YIELD (%)*
EQUITY				
SPDR MSCI Emerging Markets ETF	IE00B469F816	MSCI Emerging Markets Index	65	2.8
SPDR MSCI Emerging Markets Small Cap ETF	IE00B46X4842	MSCI Emerging Markets Small Cap Index	65	3.3
SPDR MSCI EM Asia ETF	IE00B466KX20	MSCI EM Asia Index	65	2.4
SPDR MSCI EM Europe ETF	IE00B431K857	MSCI EM Europe Index	65	3.2
SPDR MSCI EM Latin America ETF	IE00B454X613	MSCI EM Latin America Index	65	2.9
SPDR MSCI ACWI ETF	IE00B44Z5B48	MSCI ACWI (All Country World Index) Index	50	2.8
SPDR MSCI ACWI IMI ETF	IE00B3YLYT66	MSCI ACWI IMI (All Country World Investable Market Index) Index	55	2.6
SPDR S&P Emerging Markets Dividend ETF	IE00B6YX5B26	SPDR S&P Emerging Markets Dividend Opportunities Index	65	7.5
FIXED INCOME				
SPDR Barclays Capital Emerging Markets Local Bond ETF	IE00B4613386	Barclays Capital EM Local Currency Liquid Government Index	55	5.6

Source: Barclays Capital, FactSet, www.spdrseurope.com, SPDR ETFs Strategy & Consulting Group, as of 29 February 2012.

* For equity ETFs, yield represents gross dividend yields of stocks in the ETF, while for fixed income ETFs, yield is the current yield of bonds in the ETF.



Conclusion

After a volatile year, risk assets generally ended 2011 strongly as investors held out hope that the feared US double dip recession would not materialize and that emerging markets were experiencing something of a mid-cycle slowdown rather than heading towards a hard landing. Above all else, it was the perception that European policy makers were heading towards a sustainable solution for restructuring the sovereign debt of Greece and developing an adequate support system for other troubled Eurozone countries that buoyed investor sentiment. The support given to European banks from the ECB via its Long Term Refinancing Operations reduced liquidity concerns and contributed to lowering bond yields for Italy, Spain and Portugal to more sustainable levels. However, much uncertainty remains and questions linger as to whether these measures will work over the long term. Ultimately, strong economic growth will be required and with austerity currently the name of the game, investors remain sceptical as to whether that will be forthcoming.

The positive sentiment has continued into the new year, with equities and the riskier areas of the fixed income market rallying aggressively, as further signs of improvement showed up in economic data releases. Nonetheless, interest rates in the US and Europe remain at rock bottom levels and Central Banks continue to adopt unconventional policy measures in an attempt to kick-start economic growth. The 'lower for longer' interest rate view is very much the consensus at the moment, which has a significant impact on the way that investors should build their portfolios going forward. As we look out over the next 12 to 18 months, the low interest rate environment seems likely to remain in place, with economic growth below the levels that we came to expect prior to the financial crisis. We see a two-speed world in many respects, with weakness in parts of the developed world, notably Europe, and strength in the emerging markets. With global economic growth further held back by private sector deleveraging, the potential for an environment of relatively

modest capital market returns seems to be most likely. With this in mind, we believe the themes highlighted in this piece will serve investors well over the coming months and years. Dividend-based equity strategies offer the prospect of a relatively defensive way to play any sustained equity market recovery, while providing a level of income that can partially compensate for lower yields currently on offer in investment grade bond markets. Such strategies seem likely to perform best if market volatility remains elevated and economic growth challenged, with investors rewarding companies that can deliver stable dividends over time.

The decent performance of parts of the private sector suggest that higher yielding fixed income assets, such as corporate and high yield bonds, are also an attractive way to pick up yield, particularly given the still wide spreads relative to US, UK and German government bonds. Emerging market local currency bonds also offer the potential for a pick-up in yield and are ultimately supported by stronger government balance sheets, favourable demographic trends and better long-term growth potential.

After experiencing a weak period of performance in 2011, we believe investors will be well served to re-examine their emerging markets equities exposure in 2012. The structural growth story of the asset class remains and relative valuations are compelling which may provide a good entry point to the asset class. As noted above, many emerging market countries do not face the same issues as developed market countries, so seem better equipped to continue delivering strong economic growth, which should flow through to decent corporate sector results.

Whatever happens in 2012, one investment theme that should never be forgotten is portfolio diversification. If 2011 taught investors anything, it is that capital markets can and do deliver surprises consistently, so the starting point for all investors should be a well-diversified portfolio, covering a range of asset classes, regions and sectors.

SPDR ETFS STRATEGY & CONSULTING

The SPDR ETFS Strategy & Consulting Group is responsible for the development of world class investment content and industry leading consulting services for the ETF marketplace. By leveraging SSgA's global investment expertise across asset classes, the SPDR ETFS Strategy & Consulting Group works to develop and implement investment themes and product ideas while also providing Investment Professionals with the insights, tools and overall support services they require in the ever-changing global investment landscape.

To contact SPDR ETFS Strategy & Consulting, email: SPDRStrategy&Consulting@ssga.com.

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We believe ETFs are about finding simple solutions to precisely meet investors' needs. This belief is reflected in every member of the SPDR ETFS family. All of our ETFs are physically backed, providing a simple, transparent way to access each market segment.

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1 SPDR S&P 500® ETF (SPY US) is not registered for sale in Europe.

2 As of 30.6.2012.

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